



Les Terres Rares Matériaux stratégiques, enjeux économiques

Diner débat UNAFIC 26 Novembre 2013

RES

The market characteristics

World wide Rare Earths resources: Supply and demand challenges

RE processing: From the ore to the final applications



From ore to pure RE oxides



From pure RE oxides to final application



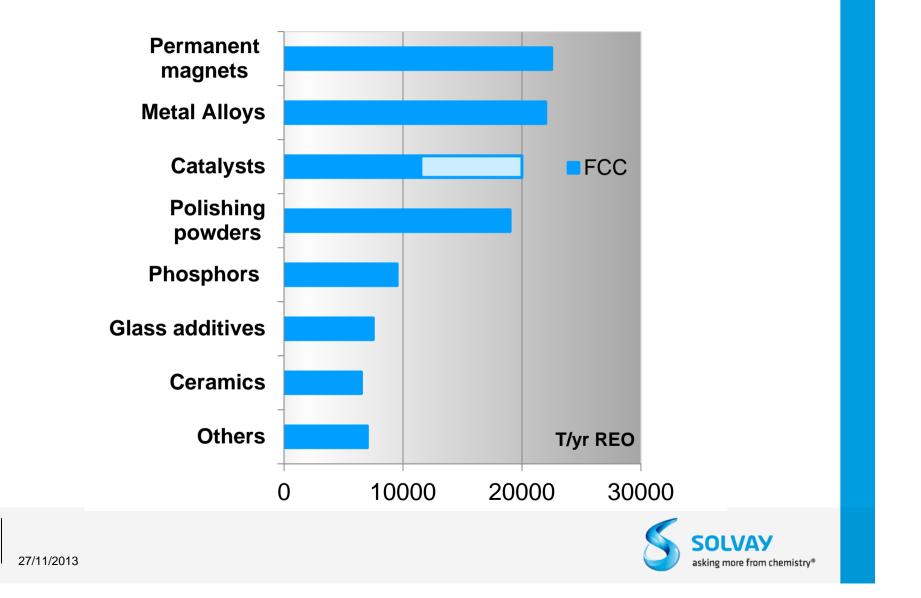
RE recycling : A Solvay initiative to address market challenges







2nd characteristic: The global market remains relatively small. World wide consumption of RE was about 115kT/year in 2012



5

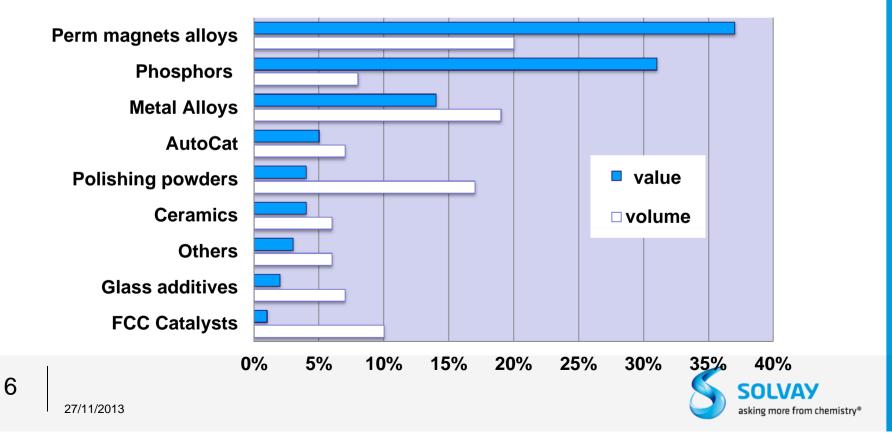
> 3rd characteristic:

-The RE prices are very different from one RE to another

USD/kg	La	Се	Pr	Nd	Eu	Tb	Dy	Y
oxide	6.7	6.7	113	80	1025	950	541	24
metal	12.5	13.5	116	99		1150	727	63

China FOB prices – September 2013

-The size of the market is different in value and volume



> 4th characteristic:

Due to their very specific properties, RE cannot be easily replaced and each RE has its own application field

		Light RE	Heavy RE
Rare Earths Properties	Applications Markets	La Ce Pr Nd	SmEuGdTbDyHoErTmYbLuY
Magnetics	Magnets >Cars >Electronics >Wind turbine	<u>Nd</u> , Pr	<u>Dy</u> , Tb
Electric H2 storage	NiMH Batteries >Electronics, cars	<u>La</u> , Ce, Pr, Nd	
Catalysis	Cars depollution	<u>Ce</u> , La, Nd	
Catalysis	Petrochemical industry	<u>La</u> , Ce, Pr, Nd	
Luminescence phosphors	Lighting TV –Display	<u>La, Ce</u>	<u>Eu, Tb, Y</u>
Polishing Powders	Glass – Flat screens – eChips	<u>Ce</u> , La, Pr	
Dielectric	Electronic (Capacitors)	<u>Nd</u>	Gd, Dy, Y
NMR shift	MRI		Gd
Neutron absorption	Nuclear energy		Gd



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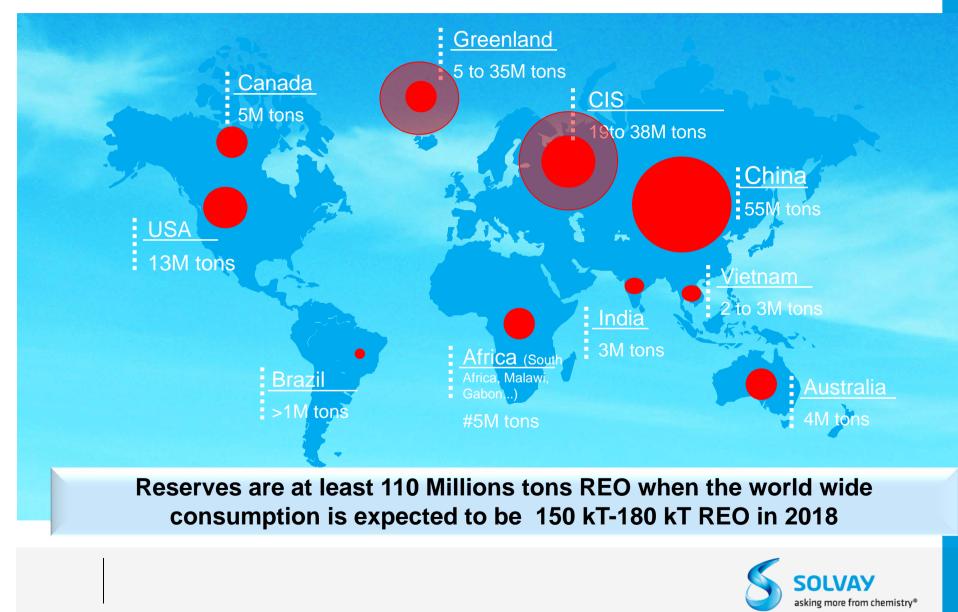
From pure RE oxides to final application



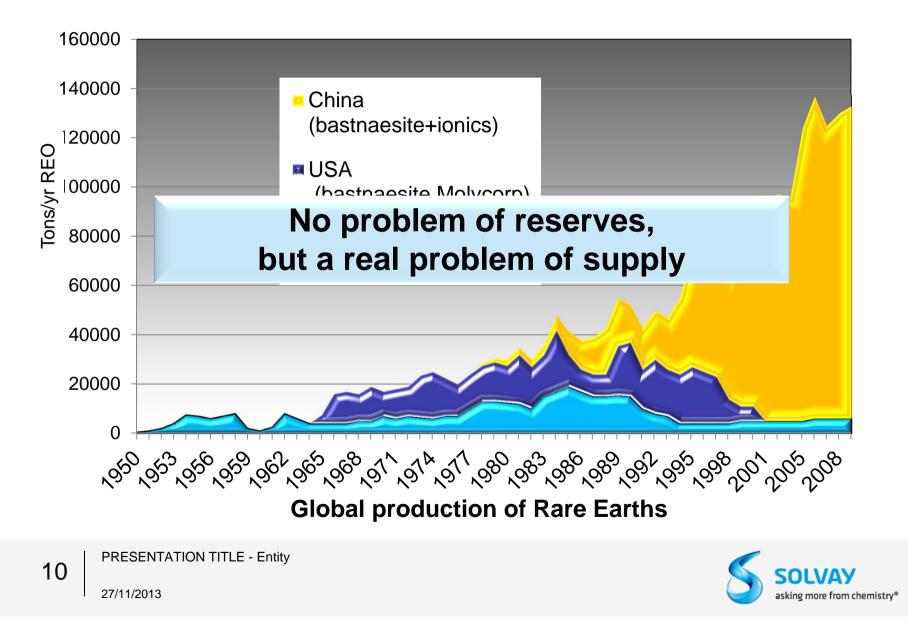
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RE reserves are quite large and well distributed around the world

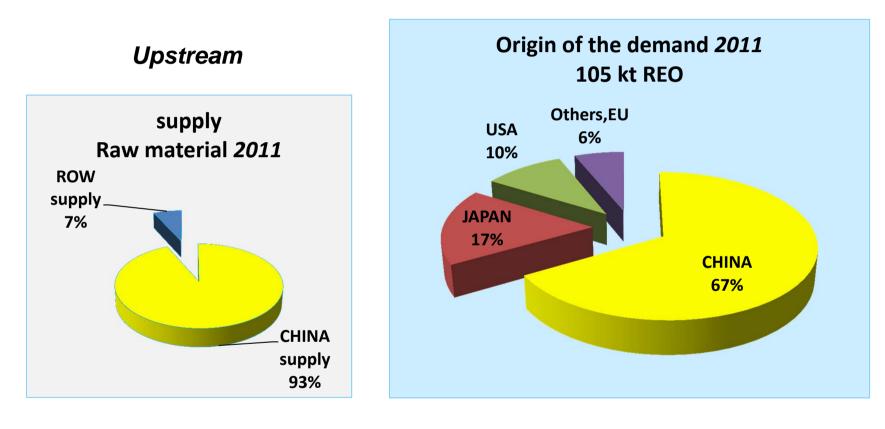


... but WW production of raw materials has been progressively concentrated in China.



And progressively China has integrated a large part of downstream applications

Applications



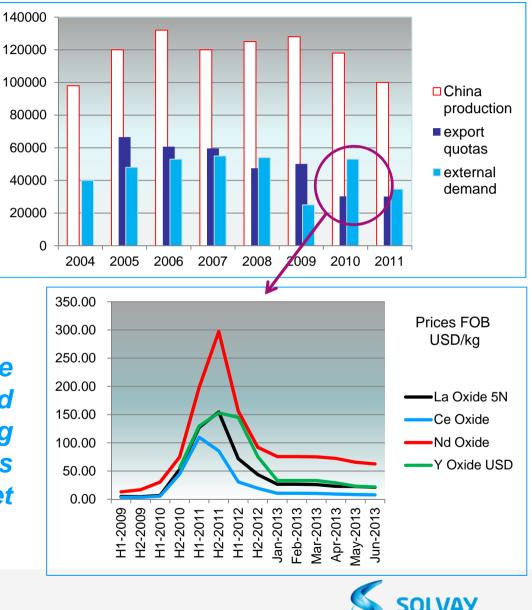


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Since 2005 China has decided to limit its exports by a quotas policy ...

With 2 objectives:

- Controlling its resources,
- Promoting its downstream production



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...in 2010 a -40% cut in the quotas generated a major crisis impacting drastically the prices on the market

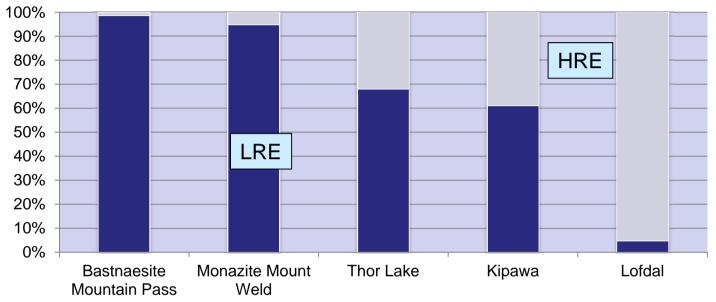
12

This situation has initiated a large number of mining projects outside of China



All the RE mining projects are not comparable

1. RE composition



2. Mineralogy

Project	Rare earth mineral	Formula	Type of REE	Existing process
Mountain Pass	Bastnaesite	CeFCO ₃	LRE	Yes
Mount Weld	Monazite	(Ce,Y)PO4	LRE	Yes
Lofdal	Xenotime	YPO4	HRE	Yes
Thor Lake	Fergusonite	(Y,Er,U,Th)(Nb,Ta,Ti)O4	HRE	No
Kipawa	Eudialyte	Na4(Ca,Ce)2(Fe,Mn,Y)ZrSi8O22(OH,Cl)2	HRE	No



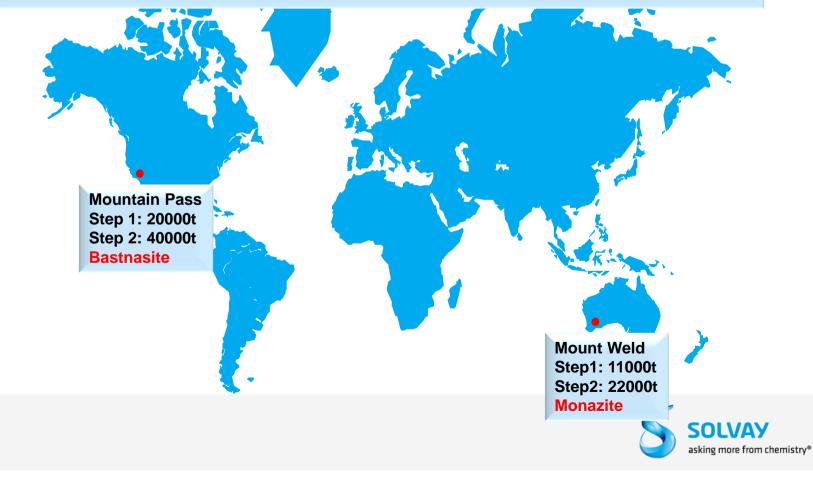
14

The 2 mines having already started their production outside of China are both LRE deposits

From 2014

31,000 TREO - raising rapidly to 62,000 TREO - should be available outside of China.

These 2 projects will satisfy the demand outside of China in Light RE, but will not solve the problem of Heavy RE availibility.



All the non China HRE projects will take more time to start up

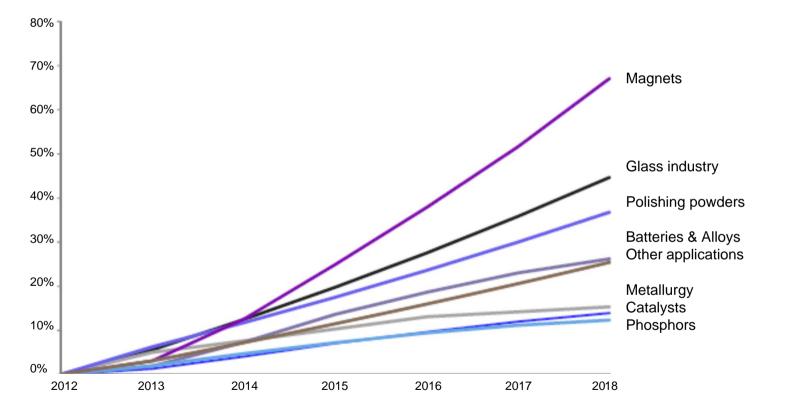
- All of the new HRE deposits are more difficult to work than HRE deposits worked in China and have at least one of the following drawbacks
 - *Polymetallic* deposits requiring to valorize several elements (RE / Nb, Ta / Zr / U)
 - Minerals which have never been industrially treated and requiring *development of new processes* (ex: Eudialyte, Fergusonite...)
 - Low grade ores *less than 5% REO* with difficult physical concentration.

There will not be any significant Heavy RE production outside of China before 2017



Market evolution: a global growth dominated by magnets needs(2018 forescat)

- A global growth of 5% / year between 2012 and 2018
- All the RE application sectors are growing,
- But magnets are the main driver (7% / year)







The difficult issue of REE equilibrium

- There is no deposit (neither combination of deposits) with a RE distribution adapted to the individual REE market needs.
- > We can adjust the raw materials production to the magnets needs

RE	Needs 2018 (JPM 2013)	China Production	Non Chin Productio	Lack / Excess
NdPr	41480	28880	12599	-1
Dy	1694	991	718	+14
La	39008	32709	15742	+9 443
Ce	36370	35277	25362	+24 269
Eu	241	385	238	+382
Gd	Pr. Nd and D	Dy are at equilibri	Jm	+2 388
Tb		r RE are in large		+110
Y	4402	4043	4303	+4 384
Total	124 181	108700	62000	+46 519

• Nd-Pr (for LRE) and Dy (for HRE) are the drivers of the mining resources

(*) Scenario based on existing Chinese mines (Bayan Obo and Ionic ore deposits) and the main advanced non China projects (Mountain pass, Mount Weld, Orissa, Thor Lake, Norra Karr and Dubbo)



18

The difficult issue of REE equilibrium perspectives for the RE business

The individual REE « equilibrium » constraint is a key characteristic of the RE business

 Individual REE have their own lifecycle on the market but they are linked in the raw materials with a limited flexibility.
 Processing costs are significantly impacted by REE without market and the Magnet market cannot bear all the surplus costs

The only way to give some flexibility to the "equilibrium" issue with a control of processing costs is RECYCLING



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From ore to pure RE oxides



From pure RE oxides to final application



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The value chain A long way to the final application



RE applications – Where are the markets

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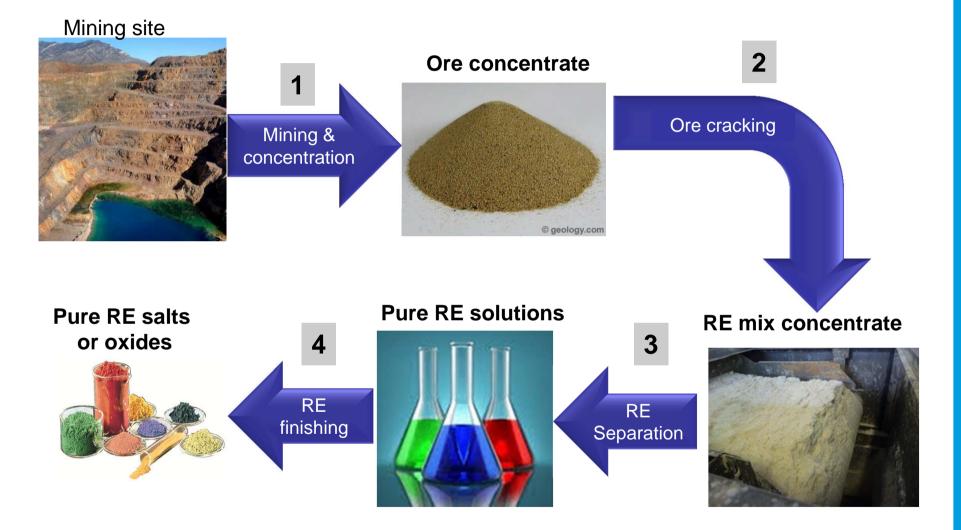


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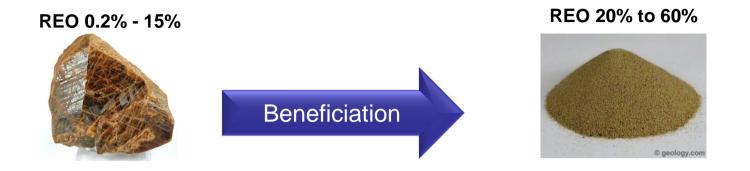
From the ore to the pure RE oxides

> A common process for all applications





1 From « ore » to « mineral concentrate »



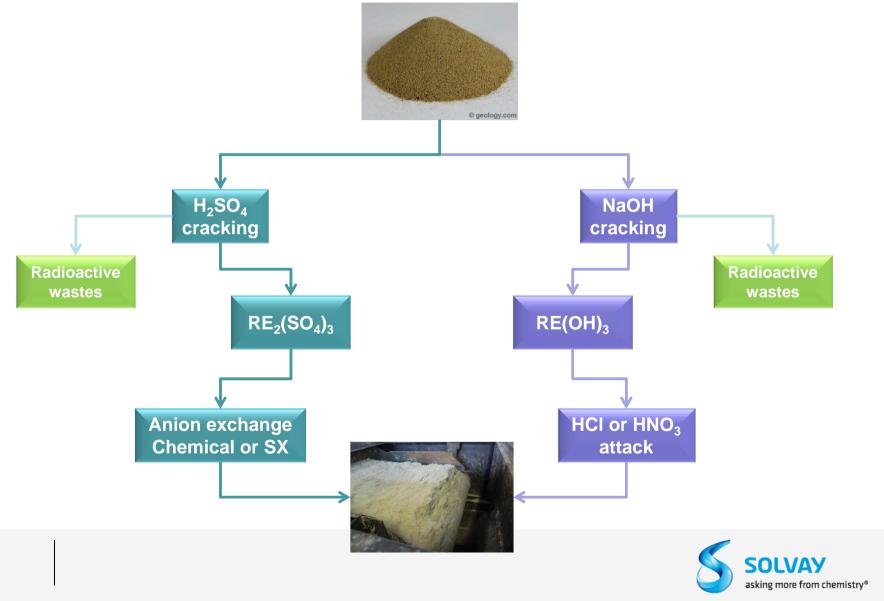
- The aim of this step is to get the RE bearing mineral(s) as pure as possible
- At this step all the technologies are physical technologies and all the wastes are minerals without chemical wastes
 - Crushing
 - Milling
 - Classifying
 - Magnetic separation
 - Flotation

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2 From « mineral concentrate » to « chemical concentrate »

The 2 main process routes



3 From « RE concentrate » to « pure RE solutions ».

> Solvent extraction is the only industrial process



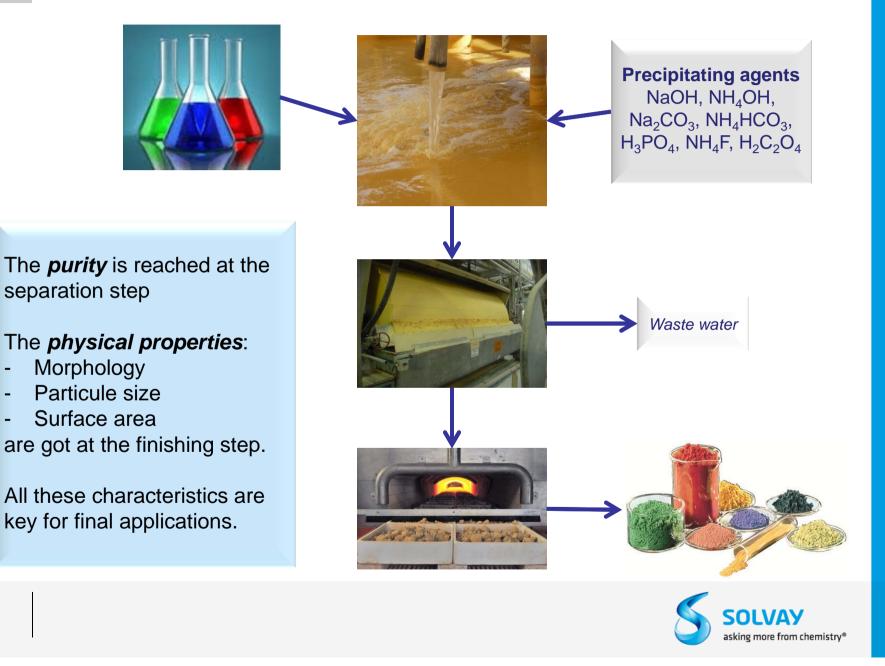
Solvay La Rochelle plant is the only facility outside of China able to separate all RE including HRE. The plant has 18 SX « batteries » with more than 1100 mixer-settlers.

- There are 2 RE solvent extraction processes:
 - Chloride route used by all chinese manufacturers
 - Nitrate route

Solvay uses both routes chloride in its Chinese plants and nitrate in its LR plant.

Nitrate route Lower OPEX Higher CAPEX		Advantages	Drawbacks
With the Waster Water's to deal with	itrate route	ower OPEX	Higher CAPEX Nitrate waste waters to deal with
Chloride route Lower CAPEX Higher OPEX	loride route	ower CAPEX	Higher OPEX

From pure RE solutions to pure salts or oxides 4



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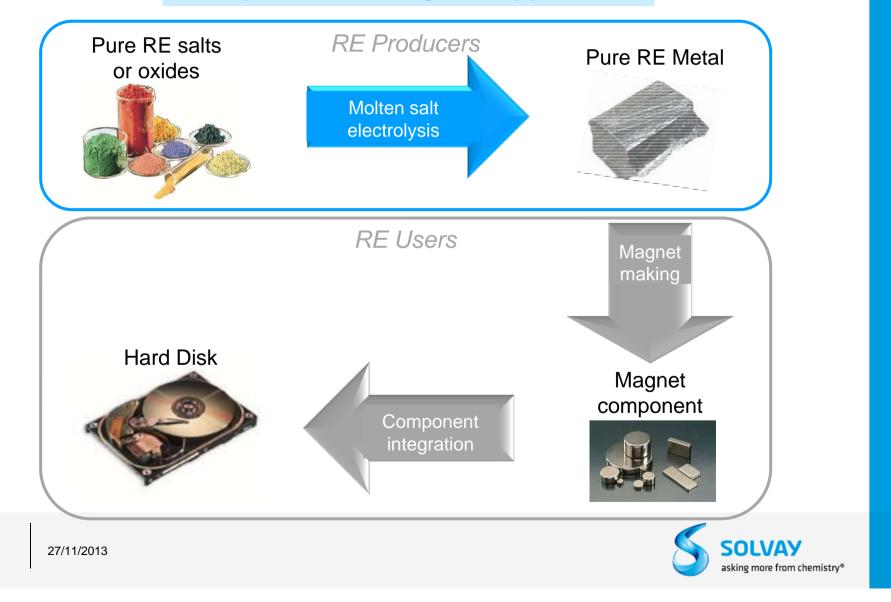
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From pure RE oxides to final application



From pure RE oxides to final application A specific process for each application

Example 1 : The magnets application



From pure RE oxides to final application A specific process for each application

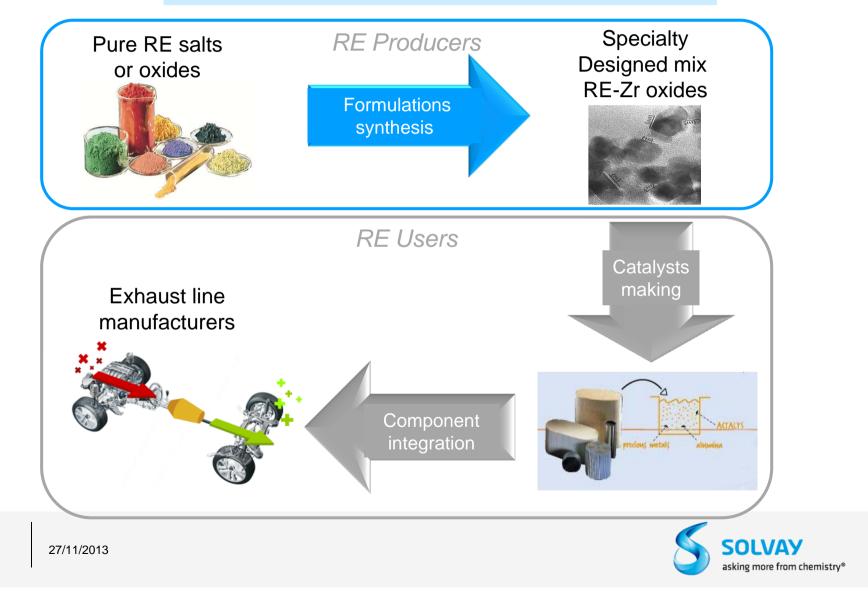
Specialty **RE** Producers Pure RE salts Designed or oxides RE product **Formulations** synthesis **RE** Users **Phosphors** making Low-energy lamps **RE** Phosphors Component integration Pycurs SOLVAY 27/11/2013 asking more from chemistry®

Example 2 : The phosphors application

From pure RE oxides to final application

A specific process for each application

Example 3 : The autocatalysts application



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Fields of recycling

Like all minerals, the RE can be recycled. Two different fields should be considered:

- *Recycling of losses* generated during applications manufacturing. This part exists since a while.
- Recycling of end of life (EOL) products. This part is just starting.

The recycling of EOL products must take into account 2 criteria:

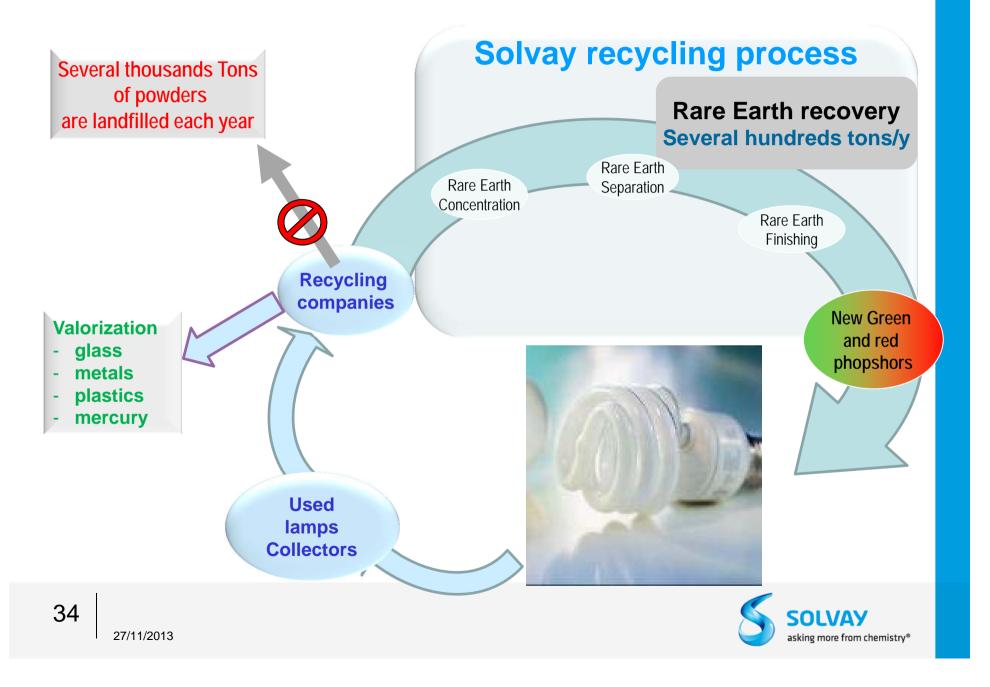
- Existence of a collecting circuit
- In situ value of the RE to be recycled.

Based on these criteria, Solvay decided to start the recycling of RE from 3 types of EOL products:

- Low energy consumption lamps.
- magnets
- **NiMH batteries** in cooperation with *Umicore* who recycles the nickel.



RE recycling from end of life lamps.. to close the loop



RE recycling from End of life lamps



Le recyclage des ampoules reçoit le prix responsible Care du Cefic Le 4 octobre, le CEFIC (conseil européen de l'industrie chimique) a décerné le premier prix de ses Responsible Care Awards 2013 au projet de recyclage des terres rares "Coleop'terre" de Solvay.



Merci de votre attention



36